

How do you make sure that your products excel?

Service Module

Quality & risk management

> Your questions

- How do I ensure optimal product quality along the whole supply chain?
- What are the risk factors that potentially affect my business and how do they operate?
- What can I do to mitigate, reduce and manage the main risk factors?

> Our answers

- Assessment of all quality and risk factors.
- Recommendations to improve quality & risk management.
- Support in establishing an internal quality & risk management system.



Service Module

Improved processing & storage

> Your questions

- To what extent could improvements in processing and storage enhance market sales?
- What critical investments are required to improve processing and storage?
- How can processing and storage be optimized for specific products?

> Our answers

- Assessment of the impact of potential processing and storage improvements on product quality and new marketing opportunities.
- Product testing using different processing and storage technologies.
- Technical advice on implementing improved processing and storage.



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Service Module

Certification & documentation

> Your questions

- Is the documentation along the whole production chain guaranteed and well implemented?
- How can the documentation be improved to cut certification costs and make better use of it in daily decision making?
- In what key areas are special documentation efforts required?

> Our answers

- Assessment of the quality and efficiency of your documentation and associated procedures.
- Recommendations on improving documentation procedures to enhance quality and usefulness for certification and management purposes.
- Assistance in improving documentation in the different areas of the production process.



An example of FiBL's market development support

Quality & risk management in Mexico

When a German retailer analysed the organic orange juice received from a Mexican processing and exporting company, the company was suspected of adulterating the juice as the formol values were well below the current norms. FiBL was contracted as an independent research institute to investigate the case.

FiBL researchers successfully demonstrated a direct correlation between low formol values and the low nitrogen content of the soil of the organically managed orchards. They also found that the degree of maturity of the fruit and crushing under high pressure contributed to the low formol values. The fertility management of the orchards was subsequently adjusted, the processing technique was optimized and storage capacity was expanded to enable the fruit to be harvested at optimal maturity. Thanks to these interventions, the company has acquired a sound international reputation. Its organic orange juice is now successfully sold in all high-end markets in Europe, Japan and the US.

